## Motor Industry News Leyland Australia

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## LEYLAND MARKET SHARE INCREASE

Leyland Australia's Sales Director, Mr. John Kay, today announced the company's highest market share since May, 1972.

Official registration figures show Leyland's share at 7.1 per cent in January.

This compares with the December 1972 figure of 6.2 per cent.

Commenting on the increase, Mr. Kay said: "Our increased market share was achieved despite serious supply problems with Marina and Mini due to component shortages".

"On the other hand, the Kimberley-Tasman range achieved its best retail month since August 1971".

Mr.Kay said that Leyland's February market share could also be affected adversely by supply problems which had affected production earlier in the month but which had since been overcome.

"With the new Leyland Buyer Protection Plan offering a much better deal for Leyland buyers, and the introduction of the new Leyland Mini range this month, we are confident our market position will improve steadily".